



S M I K E W A L L E N
DIFFERENT IS BETTER

BUYER QUESTIONNAIRE

At **SMIKEWALLEN**, we understand that the “perfect home” can be a rare and elusive thing. Our agents scour the market and conduct extensive property searches to find yours. Sometimes, your perfect home may not yet exist. When it doesn’t, our team can help find you the right home for right now, and then manage the process to transform it into your dream property.

Please take a few moments to complete the following form. Your answers help us to streamline the buying process and strategically target our search. If we’ve missed anything important to you, please include any additional information in the final section.

We can’t wait to get started.

NAME _____

ADDRESS _____

CELL _____

EMAIL _____

BIRTHDAY _____

REFERRAL SOURCE _____

How do you prefer to be contacted? PHONE EMAIL TEXT

Are you generally available on Tuesdays from 11:00AM to 2:00PM to preview homes? Y N

Are you generally available on Sundays from 1:00PM to 5:00PM to preview homes? Y N



S M I K E W A L L E N Buyer Questionnaire

GENERAL INFO

What is the primary reason for your move? _____

In which price range are you most comfortable? _____

Where in LA are you focusing your search? (as specific as possible) _____

Will children need to be accommodated? If so, how many? _____

Do you require a specific school, or school district? _____

Do you have any other child-related requirements? _____

Do you have pets? If so, what kind, how many, and are there any special requirements?

Do you need to sell your current property before you can purchase another? Y N

If so, is your property currently listed or in escrow? Y N

Details: _____

How quickly do you want (or need) to move into your new home? _____



Please numerically prioritize:

"My home is a place...

- to entertain others, including family, friends, and clients."
- of retreat and sanctuary; I rarely entertain."
- to raise children comfortably and spend private family time."
- to build equity and take financial advantage of the LA market."
- to work from home; office space is key."
- where we have specific public and private areas."
- where we plan to make improvements, renovate, and make it our own."
- that is totally turn-key and move-in ready."



YOUR NEW HOME

Approximately how many homes do you anticipate visiting before making a decision?

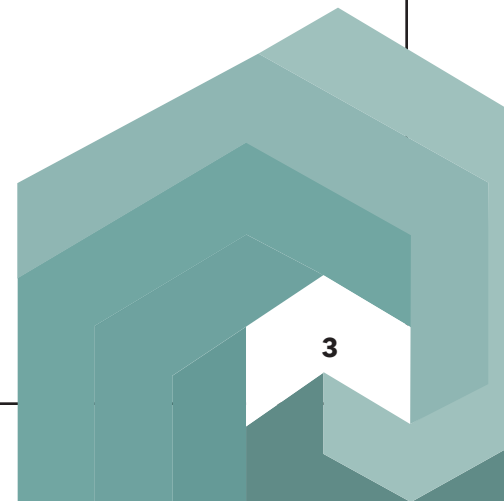
1 - 4 4 - 8 8 - 12 12+

Which styles of home interest you?

- | | |
|--|--|
| <input type="checkbox"/> High Modern | <input type="checkbox"/> Craftsman |
| <input type="checkbox"/> Spanish | <input type="checkbox"/> Tudor |
| <input type="checkbox"/> Mediterranean | <input type="checkbox"/> Traditional or Transitional |
| <input type="checkbox"/> Cottage | <input type="checkbox"/> Eclectic or Funky |

What is the approximate square footage that you require?

- | | |
|---|--|
| <input type="checkbox"/> 1000 square feet | <input type="checkbox"/> 2500 square feet |
| <input type="checkbox"/> 1500 square feet | <input type="checkbox"/> 3000 square feet |
| <input type="checkbox"/> 2000 square feet | <input type="checkbox"/> Over 3000 square feet |



Do you prefer single-level living, or are stairs and multi-level properties acceptable?

How many bedrooms do you require?

How many bathrooms do you require?

Do you prefer an open floorplan, or defined rooms and living spaces?

Is entertaining a priority for you? If so, what types of entertaining do you generally do?

Regarding closet space, please select all that apply:

Just enough for our things - not a priority.

Adequate storage throughout is a priority.

Extra storage in the Master is required, otherwise adequate storage throughout.

Walk-in closets and large storage spaces throughout are required.

Are you interested in New Construction, Resale Homes, or both?

Will your home require any special features, or need to accommodate anyone with special needs, circumstances, or abilities? If so, please specify any features or layouts important to you.

How many parking spaces do you require?



Which of the following parking situations are acceptable to you? Please select all that apply:

- Tandem spaces
- Side-by-side spaces
- Private driveway
- Garage

What type of outdoor space is important to you? Please select all that apply:

- None required
- Large Patio
- Balcony
- Small yard
- Small patio
- Large yard

Which of the following outdoor features do you require? Please select all that apply:

- Pool
- No grass - hardscaping, xeriscaping, or low-maintenance only
- Barbeque area
- Decking or Patios
- Grass, plants, and greenery
- Large yard
- Views
- Other: _____
- Privacy

Do you intend to "flip," or treat your new home as both an investment opportunity and primary residence? Y N

Are you comfortable with a "fixer-upper" property? Y N



To what extent are you comfortable with renovation and design?

Décor and “lipstick” work only

Light renovation and updating

Complete renovations, up to and including “total fixers”

FINANCING

Have you already arranged for financing? Y N

If not, do you require assistance locating financing for your new home? Y N

Have you been pre-qualified or pre-approved for a maximum purchase amount? Y N

If so:

Which financial institution issued your pre-qualification/pre-approval letter/statement?

What is the maximum amount for your purchase?

Does the letter/statement list this amount? Y N

Do you have any other needs, preferences, or information we should know regarding your home search?

Thank you for your response. We look forward to working with you!

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